LinMin™ LinMin Bare Metal

System Deployment & Recovery of Linux and Windows Physical and Virtual Systems

Laurent Gharda, Founder and CEO www.LinMin.com



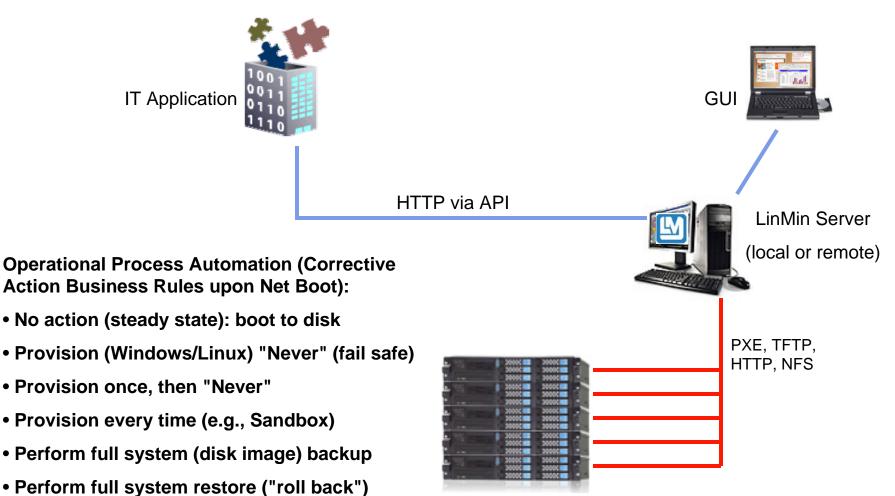
LinMin at a Glance



- IT Software that Controls the Pre-Operating System Domain
- Provisions (remotely installs) the Operating System
 - Windows, Linux (and applications, scripts, files)
 - Provisioning by Push (for Production) and Pull (for Sandbox or PC deployments)
- Images (disk capture and restore of) Windows, Linux
- For Physical or Virtual Systems
- Managed via GUI (browser) or API (HTTP)

LinMin Controls the Pre-OS Domain





Data Center and/or PCs

LinMin Bare Metal Is Not:



- A Systems Management Framework
- A "Live System" (physical or virtual) Management Solution
- A System Monitoring Solution
- An Application Monitoring Solution
- A Patch Deployment Solution
- A System Resource Optimization Solution
- An Asset Discovery Solution
- The Best Way to Snapshot, Deploy and Clone Existing Virtual Clients

 Once LinMin has provisioned or imaged a physical or virtual system, your existing systems management infrastructure takes over...

LinMin Architecture and Operation



- Browser-based (for all routine operations/management)
- Scripts for occasional ISO file manipulations
- Database-driven (systems, roles, rules, etc.)
- File System for OS media, files, packages, applications, scripts and disk image snapshots
- Server-side Java services
- Application Programming Interface (API) to give external applications the ability to provision systems

Who Uses LinMin? Partial Customer List





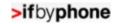




























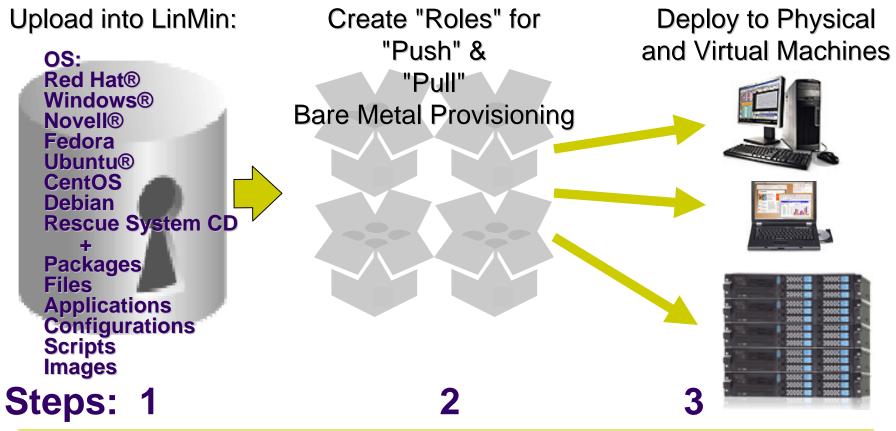






LinMin Bare Metal Provisioning in 3 Steps





Repeatability, Accuracy, Continuity in Bare Metal System Deployment

Provisioning Method 1: "Pull" Provisioning (MAC-Independent)



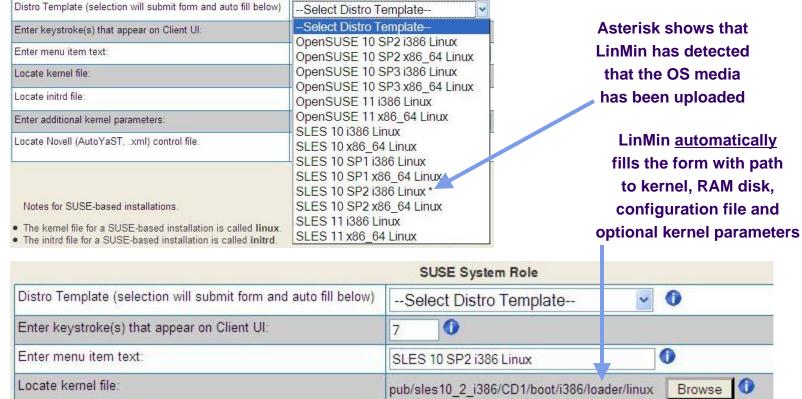
- Select OS & Profile to install from the client screen (up to 400 choices)
- MAC-Independent: no server-side setup needed for each client
- Ideal for desktop environments and for server sandboxes

```
F1 Help F2 Options 1-16
            Welcome to the LinMin Bare Metal Provisioning Server
  *** Defaults to BH within 60 seconds
  BH: Boot to OS on hard drive
  1: Red Hat Enterprise Linux 5.4 i386 - Web Server
  2: Red Hat Enterprise Linux 5.4 x86_64 - Cloud Server
  3: Windows Server 2003 i386 - Web Server
  4: Windows Server 2008 R2 x86 64 - Enterprise Server
  5: Fedora 11 i386 Firewall
  6: CentOS 5.4 x86_64 - MySQL Server
  7: Debian 5.0.3 x86 64 Virtual Private Server Host
  8: SLES 11 x86_64 Linux - sles11 0 x86 64
  9: CentOS 5.4 x86 64 - Cloud Server
  10: Windows XP SP3
  11: Windows 7 Ultimate
  12: Windows 7 Enterprise
  13: OpenSUSE 11.1 i386 Workstation
  14: Ubuntu 9.10 x86_64 Karmic Koala Desktop
boot:
```

"Pull" Provisioning: Point and Click to **Create Novell SLES Provisioning Role**







SUSE System Role

Step 2: Done!

Locate initrd file:

"Pull" Provisioning: Point and Click to Create Windows Server Provisioning Role

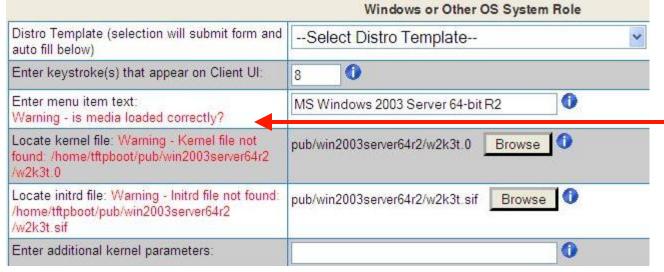


Step 1: Select

	windows or Other O5 System Role
Distro Template (selection will submit form and auto fill below)	Select Distro Template
	Select Distro Template
Enter keystroke(s) that appear on Client UI:	MS Windows 2003 Enterprise Server 32-bit R2
Enter menu item text:	MS Windows 2003 Enterprise Server 64-bit R2
Locate kernel file:	MS Windows 2003 Server 32-bit R1
Locate kemerine.	MS Windows 2003 Server 32-bit R2
Locate initrd file:	MS Windows 2003 Server 64-bit R2
	MS Windows 2003 Web Server 32-bit R2
Enter additional kernel parameters:	MS Windows 2003 Web Server 64-bit R2
	MS Windows XP Pro SP2
	MS Windows XP Pro SP3

Windows or Other OS System Role

Step 2: Warning!



LinMin
automatically
detects that the
OS media is
missing and
issues warnings

"Pull" Provisioning Roles Menu: Selections Will Appear on Client Screen



Re	d Hat®, CentOS, Fedora or Asianux® 1 Novell® SI	Add System		Debian Windows® or Other
Key			Default System Role?	Edit System Roles
1	Red Hat Enterprise Linux 5.4 i386 - Web Server			Make Default
2	Red Hat Enterprise Linux 5.4 x86_64 - Cloud Server			Make Default
3	Windows Server 2003 i386 - Web Server			Make Default
4	Windows Server 2008 R2 x86_64 - Enterprise Server			Make Default 4
5	Fedora 11 i386 Firewall	F1 Help	F2 Options 1-16	
6	CentOS 5.4 x86_64 - MySQL Server		Welcoмe to the LinM	in Bare Metal Provisioning Server
7	Debian 5.0.3 x86_64 Virtual Private Server Host		faults to BH within 60 ot to OS on hard drive	
8	SLES 11 x86_64 Linux - sles11_0_x86_64	1: Red	Hat Enterprise Linux	
9	CentOS 5.4 x86_64 - Cloud Server	4: Win		- Web Server 6_64 - Enterprise Server
10	Windows XP SP3	6: Cen	ora 11 i386 Firewall tOS 5.4 x86_64 - MySQL	
11	Windows 7 Ultimate	8: SLE	ian 5.0.3 x86_64 Virtu S 11 x86_64 Linux - sl tOS 5.4 x86_64 - Cloud	es11_0_x86_64
12	Windows 7 Enterprise	10: Wi	ndows XP SP3 ndows 7 Ultimate	
13	OpenSUSE 11.1 i386 Workstation	13: Op	ndows 7 Enterprise enSUSE 11.1 i386 Works	
14	Ubuntu 9.10 x86_64 Karmic Koala Desktop	14: Ub	untu 9.10 x86_64 Karmi	c Koala Desktop

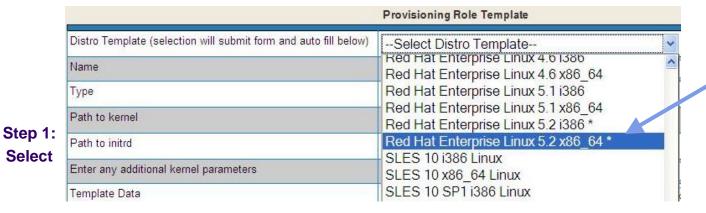
Provisioning Method 2: "Push" Provisioning (MAC-Specific)



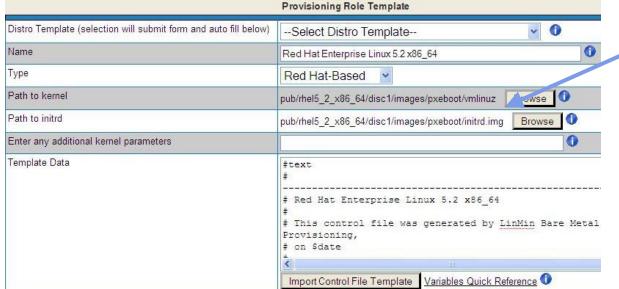
- Gives IT Precise Control Over Each System
 - OS and Apps
 - Host name, password, network settings, time zone
- Lets IT Pre-Stage Systems for Repurposing
- Lets IT Decide What Actions a System Takes:
 - LinMin to ignore the system, tell it to boot from local disk (Safe Mode)
 - LinMin to provision each time a system boots to the network
 - LinMin to provision once, then go to "Safe Mode" (boot from HD)
- 2-Step Setup:
 - Create Provisioning Role Template(s)
 - Assign Templates and Unique Parameters to Systems

"Push" Provisioning Step 1: Create Provisioning Role Templates





Asterisk shows that LinMin has detected that the OS media has been uploaded



LinMin <u>automatically</u>
fills the form with path
to kernel, RAM disk,
configuration file and
optional kernel parameters

Step 2: Done!

"Push" Provisioning View All Provisioning Role Templates



Template Name	Template Type	Edit/Copy/Delete
CentOS 5.4 i386 Linux - LAMP Stack	kickstart	
CentOS 5.4 x86_64 Linux - MySQL Server	kickstart	
Debian 5.0.3 i386 Web Server	debian	
Debian 5.0.3 x86_64 Virtual Private Server Host	debian	
Fedora 11 i386 Name Server	kickstart	
OpenSUSE 11.1 i386 Workstation - Solar Design	yast	
Red Hat Enterprise Linux 5.4 i386 - Light Server	kickstart	
Red Hat Enterprise Linux 5.4 x86_64 VPS Host	kickstart	
SLES 11 x86_64 SAP Server	yast	
Ubuntu 9.04. <mark>0</mark> x86_64 MySQL Server	debian	
Windows 7 Ultimate	generic	
Windows Server 2003 R2 Enterprise	generic	
Windows Server 2008 R2 Standard	generic	

"Push" Provisioning Step 2a: Assign Template to a System



	MAC-Specific Provisioning Role	
Unique System Nickname (e.g., Asset_1049)	Sandbox IBM 3380	
Provisioning Role Template	Windows Server 2008 Standard Core 32 R2 x64	0
MAC Address	CentOS 5.4 i386 Linux - centos5_4_i386 Debian 5.0.3 x86_64 Web Server Red Hat Enterprise Linux 5.4 x86_64 VPS Host	
Host Name	Windows Server 2008 Standard 32 R2 - w2k8std32 Windows Server 2008 Standard Core 32 R2 - w2k8stdCore32	
Domain Name	Windows Server 2008 Standard Core 32 R2 - W2k8stdCore32 Windows Server 2008 Standard Core 32 R2 x64	
P Address	0	
Net Mask	•	
Domain Name Server	0	
Gateway	0	
Root Password	Enter Confirm	
Time Zone	GMT-8	
Enable Provisioning upon Network Boot?	○ Ignore (boot from local disk) ○ Always Provision ⊙ Provision on next boot to Ignore	only, the

"Push" Provisioning Step 2b: Assign Unique Settings to System



 ■LinMin		LinMin Bare Metal Provisioning
	MAC-Specific Provisioning	g Role
Unique System Nickname (e.g., Asset_1049)	Sandbox IBM 3380	•
Provisioning Role Template	Windows Server 2008	8 Standard Core 32 R2 x64
MAC Address	ff.0c:29:05:02:eb	0
	Role Template Paramete	ers
Host Name	sandbox8	0
Domain Name	linmin-pxe	•
IP Address	192.168.1.210	0
Net Mask	255.255.255.0	•
Domain Name Server	192.168.1.1	0
Gateway	192.168.1.1	•
Root Password	Enter •••••• Confirm	
Time Zone	GMT-8	
Enable Provisioning upon Network Boot?	O Ignore (boot from local to Ignore	disk) ○ Always Provision ⊙ Provision on next boot only, then set

"Push" Provisioning Dashboard: All Systems at a Glance



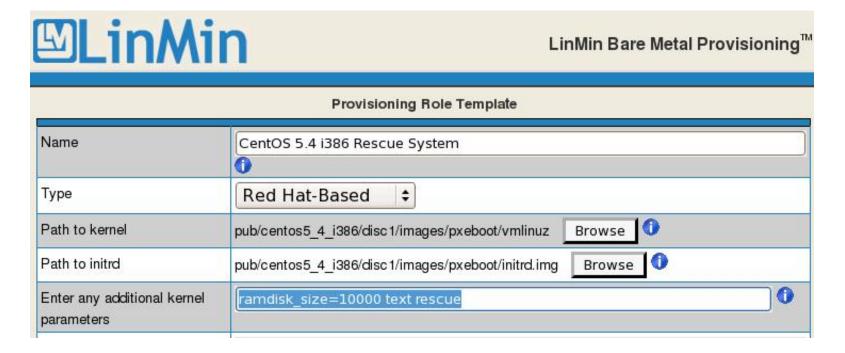
Add MAC-Specific Ro	le					
Nickname	Host Name	IP Address	MAC Address	Role Template	Provisioning	Edit/Copy/Delete
VPS490_IBM3340	VPS490_IBM3340	31.104.29.90	00:fb:02:a3:5d:aa	RHEL 5.4 x86_64 VPS Host	Ignore	
VPS491_IBM3340	VPS491_IBM3340	31.104.29.91	00:fb:02:a3:5d:a3	RHEL 5.4 x86_64 VPS Host	Next Boot	
Web117_DellR910	Web117_DellR910	31.104.30.117	00:02:55:b0:97:b3	Windows Server 2008 R2 Web	Next Boot	
Web118_DellR910	Web118_DellR910	31.104.30.118	00:02:55:b0:92:f4	Windows Server 2008 R2 Web	Ignore	
Web119_DellR910	Web119_DellR910	31.104.30.119	00:02:55:b0:4b:c9	Windows Server 2008 R2 Web	Ignore	
Web120_DellR910	Web120_DellR910	31.104.30.120	00:02:55:b0:42:9b	Windows Server 2008 R2 Web	Ignore	
Web121_DellR910	Web121_DellR910	31.104.30.121	00:02:55:b0:92:f7	Windows Server 2008 R2 Web	Next Boot	
Web122_DellR910_Test	Web122_DellR910	31.104.30.122	00:02:55:b0:92:d6	Windows Server 2008 R2 Web	Always	
Web123_HPSL270z	Web123_HPSL270z	31.104.30.123	00:2f:04:bf:c3:d9	RHEL 5.4 i386 - Light Server	Ignore	
Web124_HPSL270z	Web124_HPSL270z	31.104.30.124	00:2f:04:bf:c3:ca	RHEL 5.4 i386 - Light Server	Ignore	
Web125_HPSL270z	Web125_HPSL270z	31.104.30.125	00:2f:04:bf:c3:a3	RHEL 5.4 i386 - Light Server	Ignore	
Web126_HPSL270z	Web126_HPSL270z	31.104.30.126	00:2f:04:bf:c3:d1	RHEL 5.4 i386 - Light Server	Next Boot	
Web127_HPSL270z	Web127_HPSL270z	31.104.30.127	00:2f:04:bf:c3:d7	RHEL 5.4 i386 - Light Server	Ignore	
Web128_HPSL270z	Web128_HPSL270z	31.104.30.128	00:2f:04:bf.c3:fc	Debian 5.0.3 i386 Web Server	Ignore	
Web129_HPSL270z	Web129_HPSL270z	31.104.30.129	00:2f:04:bf:c3:c1	Debian 5.0.3 i386 Web Server	Ignore	
Web130_HPSL270z	Web130_HPSL270z	31.104.30.130	00:2f:04:bf.c3:c0	Debian 5.0.3 i386 Web Server	Next Boot	

- Each system will be provisioned with a pre-determined profile (OS, web/app/DB server, workstation)
- Full hardware discovery is performed such that the client systems can have different CPU types, NICs, RAM, discs, etc.





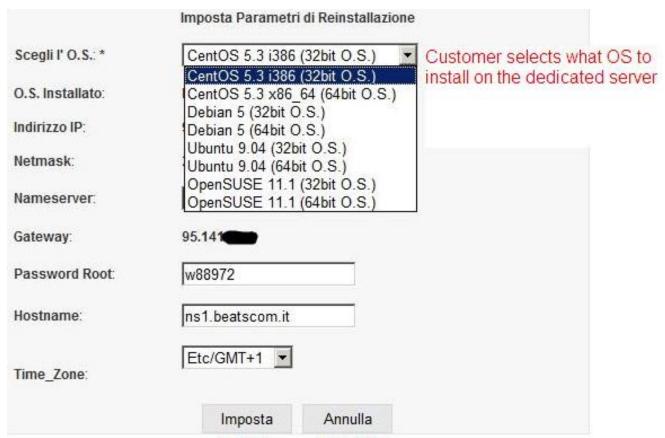
For remote repair of systems



LinMin API Application Programming Interface



- For integrating provisioning functionality into your apps
- Example: hosting control panel (below), load balancing app



LinMin API Application Programming Interface



 "Teaching Mode" generates working API code for easy implementation

Results of previous action - "" (actionResults and actionResultsMsg)	
REQUIRED: One for all actions, both for Add action	Key values one required for all actions, both required for add action, both allowed for any action
Unique System Nickname (user_supplied_id)	
MAC Address (mac_address)	
OPTIONAL: Update action only	Change existing key values, valid only with update action
New System Nickname (new_user_supplied_id)	0
New MAC Address (new_mac_address)	0
REQUIRED: for Add action OPTIONAL: for other actions	Role Template Parameters, for Add and Update actions
Provisioning Role Template (control_file_template)	
Host Name (node_name)	
Domain Name (node_domain)	
IP Address (node_ip_address)	
Net Mask (node_subnet_mask)	
Domain Name Server (node_nameserver)	
Gateway (node_default_gateway)	
Root Password (node_password)	0
Time Zone (node_time_zone)	▼ ()
Enable Provisioning upon Network Boot? (enable_provisioning_flag)	O Ignore (boot from local disk) O Always Provision O Provision on next boot only, then set to Ignore
Action (action)	⊙Read ○Update ○Add ○Delete ()
Debug (debug) GET option shows input and output HTTP GET strings	⊙No ○Show ○GET
	Submit Reset Clear

"I use Virtualization: Why do I need LinMin?"

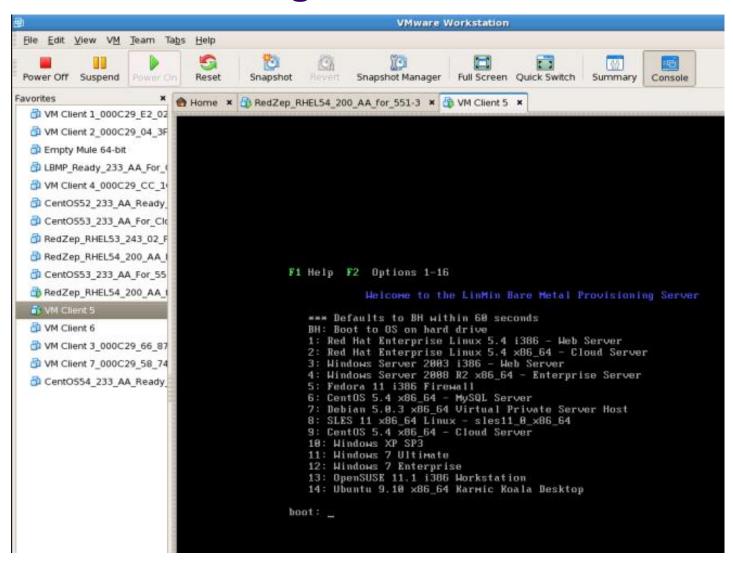


With LinMin, you don't need DVDs/CDs, and you can refine, then repeat:

- Create "Logical Golden Images" (Provisioning Role Templates)
- Provision Physical and Virtual systems with the same Role
- Imaging a physical system, a Host hypervisor or a Virtual Client is the same
- Use LinMin to create, fine-tune and test "that first VM" for a given Role
- Use LinMin to maintain the "Logical Golden Image" for each Role
- Once you have deployed "that first VM" for a given role into your virtualized environment using LinMin, use your native virtualization tools to snapshot, clone and deploy these VMs

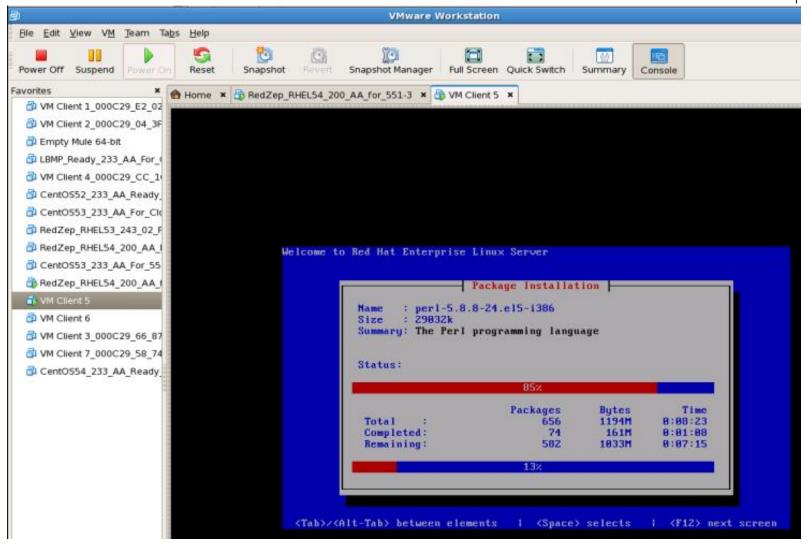
VMware Example: "Push" Provisioning





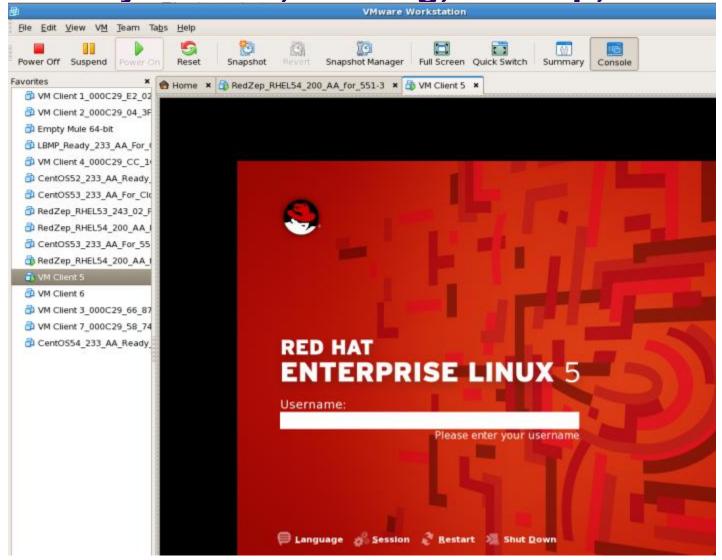
VMware Example: Red Hat Enterprise Linux Being Provisioned





VMware Example: VM Ready for Use, Cloning, Backup, etc.



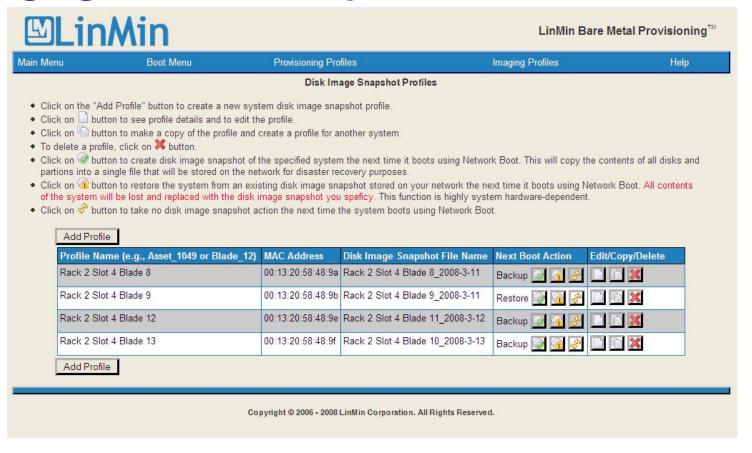




Disk Imaging

Imaging Rules: Backup, Restore, Clone





- IT Staff Configures "Next Network Boot" snapshot/rollback profiles through the Browser-based GUI
- Profiles can be easily copied to reduce configuration time and possible errors
- Systems can be restored to a fully "known-good" point in time upon IT request
- System-Specific (tied to MAC address) "Hardware Specific Snapshot/Rollback"
- Complements (does not replace) file-based backup/restore solutions

Imaging Role Example



	Edit Disk Imaging Profile	
Profile Name (e.g., Asset_1049 or Blade_12)	Rack 2 Slot 4 Blade 8	0
MAC Address	00:13:20:58:48:9a	0
Disk Image Snapshot File Name	Rack 2 Slot 4 Blade 8_2008-03-11	0
Boot Drive Partition of the System to Capture Image Snapshot	/dev/hda	0

- IT Staff Pre-configures snapshot/rollback profiles through the Browser-based GUI
- Each system will have all its partitions backed up and stored on the network
- Systems can be restored to a fully "known-good" point in time upon IT request
- Since the OS is not running during snapshots, full file/service/database integrity is ensured
- System-Specific (tied to MAC address) "Hardware Specific Backup/Restore" = Snapshot/Rollback
- Can be used to clone systems with identical hardware

Which Approach to Use When?



 "Pull": MAC-Independent Provisioning

- When many systems have the same OS/App requirements with DHCP IP addressing (Desktops, servers in a sandbox)
- When client-side users need to be given the choice of working OS & configurations (e.g., built-to-order; employee desktop rollouts)

 "Push", MAC-Specific Provisioning When deterministic control over selected systems' configuration is needed ("This system will always have this OS/Distro, these applications, this IP address and be configured just so, regardless of its hardware")

- Imaging and Snapshot/Rollback
- When all system OS, Apps, data and system state needs to be restored to a known-good state, or to clone to like systems

Alternatives to LinMin Bare Metal



- Install from Physical Media (CD-ROM/DVD)
 - Pros: it's simple, it works
 - Cons: time consuming (human and elapsed), non repeatable, error prone, requires manual installation of applications and manual system configuration
- Open Source "Build Your Own" Provisioning Solution
 - Pros: Enticing on paper (zero software cost), fun to build
 - Cons:
 - Labor Costs to Build, Configure, Test and Maintain
 - Time to Implement and Cost to Maintain
 - No predictable commercial technical support
- Other Commercial Provisioning Solutions
 - Pros: Highly sophisticated and capable
 - Cons:
 - Price (10x to 30x more expensive than LinMin)
 - Longer learning curve and implementation times
 - Limited Linux options; no disk imaging; "heavy" solutions

Analyst and Customer Quotes...



"LinMin is doing for the system provisioning space what Henry Ford did to the automobile industry: they introduced a product that works, is reliable and that everybody can afford."

Industry Analyst

"I installed LinMin in just a few minutes and immediately started to provision dozens of Linux blades. LinMin is easy to use and allows me not to have to set foot in my data center. It saves me incredible amounts of time while giving me full control over how each system is provisioned. And with its incredibly low price, LinMin paid for itself in a few days."

Customer

Next Steps



Learn more: http://www.LinMin.com/

Start today: <u>On-line Store</u>

Not sure? <u>Download Trial Version</u>







